



# Protect your business

## UltraGard® hurricane catastrophe procedures

When hurricanes make landfall, they can sometimes leave devastating results. Because severe weather can bring extreme outcomes, we enforce certain restrictions and protocol when a hurricane warning is issued. Our goal is to give you enough advance warning that you can take steps to prepare for the storm, reducing your risks, and possibly preventing damage to your property and business. Please review the following hurricane catastrophe (CAT) procedures so that your dealership is prepared for a hurricane.

### HAZARD ZONES

We use the Saffir-Simpson scale and hurricane path projections to identify areas where weather-related losses may be severe. We classify these areas as hazard zones. Weather can be unpredictable, so the projected path of a hurricane may change several times a day. We update the hazard zone accordingly.

### CAT procedures

- We'll contact you:** We'll advise you on the preventative measures you can take to protect your property and equipment.
- We'll implement binding restrictions:** We'll approve equipment with UltraGard coverage that was pre-sold to factory shipment prior to CAT implementation. You'll be required to retain equipment intended for delivery in the path of the storm until we suspend CAT procedures. However, equipment intended for delivery outside the hazard zone should be released. All exceptions will be referred to our director of John Deere dealer programs.
- We'll review all new UltraGard requests:** During CAT procedures, all new requests must go through a pre-approval process. You can contact us at 877-782-6873 for approval. We'll reply with a decision within two normal working hours.
- We'll determine when to suspend CAT procedures:** CAT procedures remain in effect until our exposure mitigation unit contacts each dealer and posts a reinstatement of coverage notice on our UltraGard and John Deere Pathways websites.
- We'll keep you updated:** For the latest UltraGard hurricane information and storm tracking links, go to <http://ultragard.getgard.com> or John Deere DealerPath.

### HAZARD ZONE SPECIFICS

Hurricane strength	Sustained winds	Hazard zone
Category 1	74-95 mph 64-82 kt 119-153 km/h	50 miles inland and 25 miles on each side of the hurricane's eye
Category 2	96-110 mph 83-95 kt 154-177 km/h	100 miles inland and 50 miles on each side of the hurricane's eye
Category 3 (major)	111-129 mph 96-112 kt 178-208 km/h	150 miles inland and 75 miles on each side of the hurricane's eye
Category 4 (major)	130-156 mph 113-136 kt 209-251 km/h	200 miles inland and 100 miles on each side of the hurricane's eye
Category 5 (major)	157 mph or higher 137 kt or higher 252 km/h or higher	250 miles inland and 125 miles on each side of the hurricane's eye

**We're here to help if you have any additional questions about UltraGard CAT procedures. Contact us at 877-782-6873.**

Property and casualty coverages are underwritten by a member of the Sentry Insurance Group, Stevens Point, WI. For a complete listing of companies, visit [sentry.com](http://sentry.com). Policies, coverages, benefits and discounts are not available in all states. See policy for complete coverage details.

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